

**COAL SALES PROPOSAL  
GEORGIA POWER COMPANY  
COAL BID**

**THIS FORM MUST BE FULLY COMPLETED IN ORDER TO ACCURATELY EVALUATE EACH PROPOSAL. PLEASE ENSURE THAT ALL REQUESTED INFORMATION IN THIS FORM IS ANSWERED. BUYER RETAINS THE RIGHT TO REJECT ANY AND ALL PROPOSALS THAT DO NOT ADHERE TO THIS REQUIREMENT.**

In response to your invitation for bids to furnish coal to Georgia Power Company in compliance with the terms and conditions stated in your letter of April 5, 2012 the undersigned proposes to furnish coal in the quantities and at the prices stated in this coal bid.

Bidder represents that he is: (Check one below)

a corporation organized under the laws of the State of \_\_\_\_\_.

a partnership consisting of \_\_\_\_\_.

an individual \_\_\_\_\_ of \_\_\_\_\_  
(Name) (City and state)

trading as \_\_\_\_\_.

The bidder further represents that he is a: coal producer , sales agent\*

**\*Note: If bidder of this coal is not the producer, the attached Producer-Broker Statement must be executed.**

**BIDDER INFORMATION**

\_\_\_\_\_  
(Name)

\_\_\_\_\_  
(Mailing Address)

\_\_\_\_\_  
(Telephone)

\_\_\_\_\_  
(City, State, Zip Code)

\_\_\_\_\_  
(Contact Name)

\_\_\_\_\_  
(Email Address)

**PRODUCER INFORMATION (if different from Bidder)**

\_\_\_\_\_  
(Name)

\_\_\_\_\_  
(Mailing Address)

\_\_\_\_\_  
(Telephone)

\_\_\_\_\_  
(City, State, Zip Code)

\_\_\_\_\_  
(Contact Name)

\_\_\_\_\_  
(Email Address)

## Coal Bid Information

### 1. Term:

Begin Date \_\_\_\_\_

End Date \_\_\_\_\_

Test Shipment begin date  
(if necessary): \_\_\_\_\_

Other applicable term information: \_\_\_\_\_

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### 2. Bidders Mine Information

Mine Name: \_\_\_\_\_

Mine Location (State/County/Country): \_\_\_\_\_

License Number: \_\_\_\_\_

Permit Number: \_\_\_\_\_

Name of Seam(s): \_\_\_\_\_

Mining Method: \_\_\_\_\_

Union or Non-Union: \_\_\_\_\_

Other applicable mine information: \_\_\_\_\_

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### 3. Quantity, Flexibility and Price:

<u>Year</u>	<u>Quantity (tons)</u>	<u>Flexibility* (± % or tons)</u>	<u>Price (\$/ton)</u>
2013	_____	_____	_____
2014	_____	_____	_____

*\*Bidder provides volume flexibility as (monthly/quarterly/annually) with at least \_\_\_\_\_ days notice.*

Bidder should discuss below any special pricing provisions that are applicable to this bid.

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**4. Coal Quality:**

All bidders are **required** to return their most recent analyses (taken and analyzed within six (6) months of bid opening date) of the coal offered. The analyses must include the hardgrove grindability index, a short proximate analysis (including BTU, sulfur and four point reducing atmosphere ash fusion temperature), an ash mineral analysis, an ultimate analysis, and a trace element analysis shown in percentages (including arsenic, barium, beryllium, chlorine, chromium, cobalt, copper, fluorine, lead, mercury, nickel, manganese and vanadium).

Bidder's coal as received at the delivery point will be better than or equal to the quality listed below:

	<b>Monthly Average** <u>Guarantees</u></b>	<b>Minimums/Maximums*** <u>(Per Shipment)</u></b>
Calorific Value (Btu/lb)	_____	_____ (min)
Moisture (%)	_____	_____ (max)
Ash (%)	_____	_____ (max)
Sulfur (lbs SO2/ %)	_____	_____ (max)
Ash Fusion (Temp H=W)	_____	_____ (min)
Grindability (HGI)	_____	_____ (min)
Volatile (%)	_____	_____ (min)

*\*\*If Bidder's quality is other than "monthly", bidder must specify above.*

*\*\*\*These values represent absolute minimums or maximums and therefore per shipment rejection limits.*

Size \_\_\_\_\_ with no more than \_\_\_\_\_% below 1/4"  
 \_\_\_\_\_% of coal will be washed  
 \_\_\_\_\_% Full Run of Mine product crushed to top size indicated above  
 \_\_\_\_\_% Run of Mine product with larger than top size shown above removed, but  
 with no intermediate sizes removed  
 \_\_\_\_\_% Other (blends, mixes, etc.) described as \_\_\_\_\_  
 \_\_\_\_\_.

**5. Transportation:**

Each Bidder must complete the General Transportation Information as well as the applicable mode(s) of transportation information below:

**General Transportation Information:**

County/State \_\_\_\_\_  
Country \_\_\_\_\_  
Loading Capacity (railcars/barges/trucks) \_\_\_\_\_ tons in \_\_\_\_\_ hour (s).  
Weighing Capabilities, if any \_\_\_\_\_  
Sampling Capabilities, if any \_\_\_\_\_

**Rail Information:**

Railroad Name \_\_\_\_\_  
Railroad Station Number/Mine Loadout Name \_\_\_\_\_  
Railroad Freight District \_\_\_\_\_  
Railroad Loading Rate \_\_\_\_\_

**Barge Information:**

Barge Carrier Name \_\_\_\_\_  
River Milepost \_\_\_\_\_

**Truck Information:**

Trucking Company \_\_\_\_\_  
Truck Load/Unload Point (Please specify which) \_\_\_\_\_

**Vessel Information:**

Vessel Loadport \_\_\_\_\_  
Vessel Unloadport \_\_\_\_\_  
Vessel FOB Point \_\_\_\_\_  
Vessel Unloading Capacity (at discharge port) \_\_\_\_\_ tons in \_\_\_\_\_ day (s).

