

## Southern Company, Kinder Morgan enter Southern Natural Gas strategic venture

### Quick Facts

#### *Southern Natural Gas*

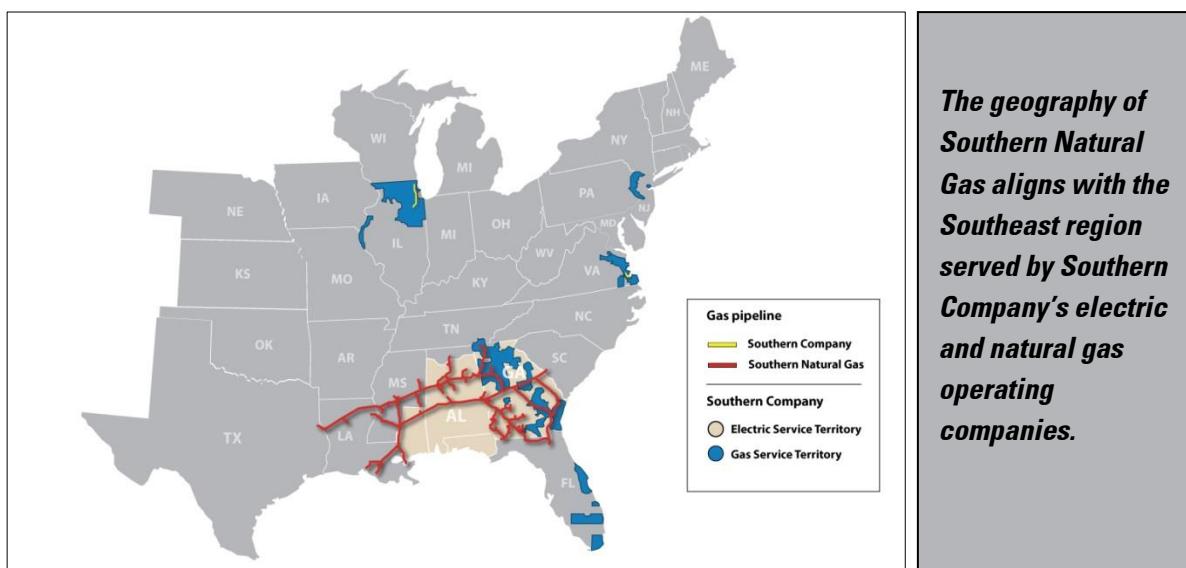
7,000-mile natural gas pipeline system connecting supply basins in Texas, Louisiana, Mississippi and Alabama to the Southeast	A principal natural gas transporter to one of the fastest-growing natural gas demand regions in the United States
\$4.15 billion total enterprise value	Each company owns a 50 percent equity interest

### Investing in America's Energy Infrastructure

Southern Company believes strategic investments in energy infrastructure are important to best meeting customers' current and future energy needs. As the company continues developing the full portfolio of energy resources for the benefit of customers, it views natural gas as a bridge to America's energy future.

Through this agreement, Southern Company, one of the nation's largest natural gas consumers and distributors, and Kinder Morgan, a recognized leader in natural gas pipeline development and operations, will work together to advance both companies' energy infrastructure development efforts. In addition to acquiring a 50 percent equity interest in Southern Natural Gas, Southern Company will work with Kinder Morgan to cooperatively pursue specific growth opportunities to develop natural gas infrastructure for the strategic venture.

Southern Company's strategic venture with Kinder Morgan is an extension of these ongoing infrastructure development efforts, including Southern Company Gas' involvement in a number of highly contracted natural gas pipeline projects with credit-worthy counterparties. This agreement supports Southern Company's business model, aligns with its Southeast footprint and complements the company's overall growth strategy.



**Cautionary Notes Regarding Forward-Looking Statements:**

This communication contains forward-looking statements which are made pursuant to safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include statements, among other things, concerning the expected benefits of the transaction, including future growth opportunities. These forward-looking statements are often characterized by the use of words such as "expect," "anticipate," "plan," "believe," "may," "should," "will," "could," "continue," "opportunity" and the negative or plural of these words and other comparable terminology. Although Southern Company believes that the expectations reflected in such forward-looking statements are reasonable, such statements involve risks and uncertainties and undue reliance should not be placed on such statements. Certain material factors or assumptions are applied in making forward-looking statements. Actual results may differ materially from those expressed or implied in such statements. Important factors that could cause actual results to differ materially from these expectations include, among other things, the following: the possibility that the anticipated benefits from the transaction cannot be fully realized or may take longer to realize than expected; the diversion of management time on transaction-related issues; the impact of legislative, regulatory and competitive changes; and other risk factors relating to the energy industry, as detailed from time to time in Southern Company's reports filed with the Securities and Exchange Commission.

Additional information about these factors and about the material factors or assumptions underlying such forward-looking statements may be found under Item 1.A. in Southern Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2015 and Quarterly Report on Form 10-Q for the quarter ended June 30, 2016. The foregoing list of important factors that may affect future results is not exhaustive. When relying on forward-looking statements to make decisions, investors and others should carefully consider the foregoing factors and other uncertainties and potential events. All subsequent written and oral forward-looking statements concerning the transaction or other matters attributable to Southern Company or any other person acting on its behalf are expressly qualified in their entirety by the cautionary statements referenced above. The forward-looking statements contained herein speak only as of the date of this release. Southern Company undertakes no obligation to update or revise any forward-looking statement, except as may be required by law.